

## **Decision Making Sequence (DMS)**

"The difference between successful people and really successful people is that really successful people say 'no' to almost everything and 'yes' to only a few things. - Warren Buffet

- 1. What is the issue or opportunity? Define it.
- 2. Whose issue of opportunity is it? Own it.
- 3. Why is this an issue or opportunity now? Address it.

